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Cedar Acres Gladioli

Primulinus Hybrids

The New Orchid Gladioli

B. HAMMOND TRACY, INC.

Cedar Acres

WENHAM, MASSACHUSETTS

Bulb House and Offices

Field of America

Cedar Acres

is in Wenham, twenty-three miles from Boston, on the Boston & Maine Railroad.

Visitors coming from Boston by motor should follow the shore via the Lynn Boulevard to Swampscott and continue through Salem and Beverly, taking the first left-hand turn after passing Wenham Lake. This is the main "blue and white band" ocean route to Portsmouth and Portland.

Cedar Acres Gladioli

"Beauty—that blooms in the ultimate flower."

CONTINUED and increasing interest in the Gladiolus, as grown at Cedar Acres, leads us to feel assured that 1921 will be a banner year for the cultivation of this, the most satisfying garden flower.

All the best productions, our own seedlings and those of other growers are tested out each year at Cedar Acres, and at our other farms, the Locusts and the Ridge, in Wenham, in the beautiful North Shore district.

The results of these tests are given to our customers with the hope that they may benefit by these experiments and selections. We list only those which we consider most desirable for all purposes.

We are pleased to announce that in spite of labor conditions, it has been possible to maintain the same high grade of stock, without advance in prices, and we are giving some exceptional offers and combinations.

We present our 1921 catalogue with gratitude for your patronage and favors, and with an earnest desire to continue our careful and personal service.

At Cedar Acres you will find whole fields of color melody, and this same melody goes out to the world in bulbs for your friend's garden, for your own garden, or in blooms from your own garden.

Often called the "Poor Man's Orchid," this wonderful flower ought to be called "Every Man's Comfort." In the Gladiolus kingdom, there is such infinite variety of color, marking and form, that they stand without rivals for gorgeous and graceful charm and decorative value. Ease of culture adds to their popularity, as they give such satisfaction for a minimum expenditure of money and labor.

For those who cannot make bulb selection from the fields or showroom at Cedar Acres, a

few words about the varieties may be a help. Gladiolus Halley, glowing salmon pink, and one found in almost every garden, is a favorite, because of its wonderful color, its graceful spike and very reasonable price. America, Panama, and Niagara, light pink, rose, and buff, respectively, are a marvelous trio. Daybreak, soft shell pink, is the best for form and color.

Gladioli Mrs. Francis King, Liebesfeuer, Pink Perfection, Crimson Glow, and Independence, glowing red and rose and pink, in stately four-root spikes, were quite the most glorious tribute to the gardener's art that ever went from our show rooms. They are equally gorgeous as a planting.

The exquisite coloring of White Glory with Baron Hulot is hard to describe. Chaste, cool and lovely, it needs only to be seen to be desired. Almost equally lovely is Conspicuous, the new lavender, with Daybreak, lovelier as it fades, or with the rich cream of Niagara.

Large-flowered yellows are not plentiful, but a few should find a place in every garden. Golden Measure, Loveliness, Yellow Prince, Schwaben, Sunrise and Sunset are each beautiful in itself, but doubly fascinating in pink and lavender plantings and arrangements.

The new race of Gladiolus, the Primulinus Hybrids, about which so much is written, is truly the coming Gladiolus. Exquisite shades of all colors, from terra cotta, through bronze, copper, rose, pink, saffron, apricot, buff, a few lavenders and down the color scale to white, but only a few. Their beauty is hard to describe, but to see them is to want them, not by the bulb, but by the hundred. Smaller than the other types of Gladioli, the daintiness of form and arrangement on the spikes add to their decorative value. They are not found in many florists' shops, for they are not in demand by those who want quantity only. We have as a basis for our unqualified praise for the Primulinus Hybrids, the fact that almost every order for flowers or bulbs includes them. They are equally desirable for forcing.

The small blooms of the Primulinus specie, just as it grows in South Africa, are now in great demand, and large plantings are made in

the cutting garden, or in clumps in the hardy borders. These are quite the daintiest yellow blooms obtainable in midsummer.

Among the white varieties, we have found none more satisfying than Europa, Peace, late-blooming, and Glory of Holland. Augusta, a small-flowered variety, always gives satisfaction.

If one has not assimilated the modern craze to eliminate all reds from the garden, such marvels as Crimson Glow, Empress of India, Harvard and Mrs. Watt will give a wondrous autumn glory to house and garden.

Varieties having crimson blotches on the inferior petals are great favorites. Gladiolus Mrs. Frank Pendleton is perhaps the best known and often seen in florists' shops. Jean Dieulafoy, gold, buff and crimson, Golden King, gold and crimson, and Sunset, sunset rose and bronze, give endless variety.

In our plantings for garden effect, we have found certain annuals very good to use as a ground cover. Salpiglossis in deep blue, with gold veinings, and Phlox Drummondi in purple and pink shades, may be used with success, as well as Snapdragon in yellow and rose tints. Verbenas in all colors make fascinating borders for beds of Gladioli. At Cedar Acres, we have specialized in blue plantings, and are offering seed of blue Salpiglossis, blue Salvia, purple Verbenas and blue Petunia.

For the novice, we emphasize the rule to plant for cutting in the vegetable garden, where better results are obtained, unless one has large space in the formal garden, or in the borders. Also to cut the flower stalks when one or two buds have opened and allow further development in the house.

We repeat the invitation to visit the showrooms and the packing rooms. The flowers in the fields are interesting, but very much more so when shown in arrangements which have helped to popularize this garden favorite.

We invite any criticism or suggestions which may improve the service we wish to give our customers.

B. HAMMOND TRACY.

Named Gladioli

Varieties marked with an asterisk (*)
are particularly fine for forcing.

Alice Tiplady. The queen of the Primulinus type. A soft coppery bronze. In color, texture and contour nothing surpasses this variety. $3.50 per dozen; $30 per hundred.

***America.** Too much cannot be said of this beautiful, dainty pink. The flowers are of immense size and of wax-like texture, borne on a very strong spike. 60 cents per dozen; $4.00 per hundred.

Amethyst. A remarkedly strong, open flower of a deep amethyst color, slightly suffused rose. Beautiful for bedding, as it holds its bloom well, with nearly all flowers open at one time. $5 per dozen; $40 per hundred.

Apollo. A very large, wide-open flower on a strong stem. Color a deep begonia rose, almost scarlet, with delicate white markings in throat. One of the finest new varieties. $2 per dozen; $15 per hundred.

Arizona Rose. Charming shade of light old rose—almost self-color. Beautiful form and texture. $1.50 per dozen; $12 per hundred.

Sunrise after being cut one week

Attraction. One of the most pleasing of the throated varieties. Deep rose with white throat. $1 per dozen; $7.50 per hundred

***Augusta.** A beautiful white variety, with lavender anthers. Strong spike, often having two or three branches. 60 cents per dozen; $4 per hundred.

A. W. Clifford. Intense, rich, carmine red, pointed ruffled petals. One of the best reds. $2 per dozen; $15 per hundred.

Baron Josef Hulot. One of the finest blue Gladioli. A deep violet blue with well-opened flowers. $1 per dozen; $7.50 per hundred.

Bertrex. Soft, creamy white of very fine texture. $2 per dozen; $15 per hundred.

Blue Jay. A light grayish blue with darker blue markings and having a red stripe on tongue of the lower petals—a distinctive variety. $3 per dozen; $25 per hundred.

Brenchleyensis. Brilliant vermilion-scarlet. Though inexpensive, one of the finest for the garden and for massing. 50 cents per dozen; $3 per hundred.

Canary Bird. Fine light yellow, strong spike. $1.50 per dozen; $12 per hundred.

***Chicago White.** A fine white variety with lavender stripes on lower petals. Medium-sized flowers borne on a tall spike and from seven to eight flowers open at one time. $1 per dozen; $7.50 per hundred.

Clarice. Rich rose pink, flaked and suffused with deeper tint. Large, well-opened flowers on strong spike. $2 per dozen; $15 per hundred.

Conspicuous. Beautiful grey blue, with darker throat markings and a fine penciling of yellow. Very attractive. $3 per dozen; $25 per hundred.

Cracker Jack. Large flowers of rich, velvety dark red, throat spotted with yellow and dark maroon. $1 per dozen; $7.50 per hundred

Crimson Glow (Betscher). By far the most beautiful red Gladiolus yet on the market. A perfect scarlet of a deep tone. Very large, open flowers of the finest form and exceedingly well placed on the spike. $5 per dozen.

*Dawn (Tracy's). The most beautiful coral pink Gladiolus ever offered. A long graceful spike of magnificently formed flowers, all open at one time. The keeping qualities of this variety surpass anything grown at Cedar Acres, while its color and texture make it indispensable as a cut flower and for bedding. $2 per dozen; $15 per hundred.

Dawn

Daybreak. A charming light pink, with blazed white throat. Magnificent orchid-like variety; dwarf habit. $3 per dozen; $25 per hundred.

*Delice. A choice, early variety. Clear, dainty pink, self-colored. $1 per dozen; $7.50 per hundred.

Easter Bells. Fine sulphur yellow of very graceful form and spike. Very faint markings in throat. We consider Easter Bells one of the best light yellows on the market. $5 per dozen; $40 per hundred.

Empress of India. A rich, dark red—a rare and beautiful color. One of the best of recent novelties. Certificates of merit from Haarlem and London in 1912. $1 per dozen; $7.50 per hundred.

*Europa. A very fine white Gladiolus, of perfect form, with many pure white blooms open at once. The formation is close and compact, making a magnificent spike of wide-open flowers. $2 per dozen; $15 per hundred.

Evelyn Kirtland. Companion to Gretchen Zang. Charming rose pink blooms, very long stalk. $2 per dozen; $15 per hundred.

Gil Blas. Early flowering of dwarf habit. Flowers salmon rose with bright red blotch on primrose ground. Fine for bedding as well as a cut flower. $1 per dozen; $7.50 per hundred.

***Glory of Holland.** A new white with slight tinting of pale pink and anthers of delicate lavender. Blossoms large and gracefully set on a tall spike. One of the finest whites. $1 per dozen; $7.50 per hundred.

Golden King. A brilliant golden yellow, with intense crimson blotch in throat, giving a magnificent effect. Flowers well opened and well set on a very graceful spike. One of the best of the yellow-throated varieties. $1 per dozen; $7.50 per hundred.

Golden Measure. New. A magnificent yellow Gladiolus. Very large, open flowers, rich corn yellow; immense spike. $5 **each.**

Golden Queen. A most attractive creamy buff, with tongue of carmine on inferior petals. A general favorite. $1 per dozen; $7.50 per hundred.

Golden West. One of the best exhibition varieties on account of the markings, the color being a clear orange scarlet, the lower petals blazed with golden yellow, faintly suffused with violet shadings. The individual flowers are of large size and seem to stand out boldly, making it very noticeable in any collection. $2 per dozen; $15 per hundred.

Gretchen Zang. Tall, graceful spike of soft, pleasing shade of geranium pink, with carmine throat markings. $2 per dozen; $15 per hundred.

***Halley.** A most attractive early-blooming sort, with large, well-opened flowers of delicate salmon pink. Flowers well placed on long, graceful spike. Similar in type to the popular Mrs. Francis King. 60 cents per dozen; $4 per hundred.

Harvard. A perfect "Harvard" crimson in color. It is becoming very popular as a cut flower, and is especially effective for table decorations when used with green foliage, because of its long, graceful spike of large, open flowers; many flowers open at one time. $1 per dozen; $7.50 per hundred.

Harvard

Herada. A novelty of true merit An intense phlox color, shaded pure purple. A tall grower with large flowers, many open at one time. $2 per dozen; $15 per hundred.

Hollandia. A dainty, small-flowered Gladiolus; beautiful apricot shadings. Very fine in combination with Baron Hulot. $1 per dozen; $7.50 per hundred.

Hortense. The finest heliotrope Gladiolus on the market. A rich fuchsia mauve in color, large, open flowers of great substance. 50 cents **each;** $5 per dozen.

***Independence.** A brilliant begonia pink, with richly marked throat. A long spike of wax-like flowers. One of the best for cut flowers and for massing, because of its color and the lasting quality of the bloom. 60 cents per dozen; $4 per hundred.

Iris Spray. Clear iris gray, with distinct purple spot on inferior petals. A pansy-flowered variety of great charm. Very popular. $5 per dozen; $40 per hundred.

Isaac Buchanan. A fine yellow. All flowers open at one time, and of dwarf habit, making it fine for bedding. Most attractive

in combination with Augusta and Baron Josef Hulot. $1 per dozen; $7.50 per hundred.

Jacinthe. One of the most valuable of the orchid-shaded Gladioli. A clear iris lavender with a carmine purple throat, beautiful in combination with Primulinus Hybrids. $5 per dozen; $40 per hundred.

***Jean Dieulafoy.** A lovely cream color, with carmine blotch. Excellent for bouquets. $2 per dozen; $15 per hundred.

***Klondike.** Clear primrose yellow with crimson blotch. Flowers round, on a strong spike. Early bloomer and of dwarf habit. 75 cents per dozen; $5 per hundred.

Kunderdi Glory. Cream pink with crimson stripe in center of each petal. Flowers slightly ruffled. Valuable for hybridizing. $1 per dozen; $7.50 per hundred.

Liebesfeuer. A solid self-color—brilliant scarlet, many blooms open at one time on a tall, erect spike. The finest red of this shade. $3 per dozen; $25 per hundred.

***Lily Lehman.** No white Gladiolus equals this variety. A lily in both name and form, of a pure glistening white, with just a tinting of pink on tips of petals. Matchless in form and coloring. $1.25 per dozen; $10 per hundred.

***Lily White.** Highly advertised as one of the best whites. Medium sized blooms. $5 per dozen; $40 per hundred.

L'Immaculee. New. A truly wonderful spike of pure white flowers, with wax-like texture and with great keeping qualities. As pure white as Europa, but of different shape and a longer spike. $1.50 per dozen; $12 per hundred.

Loveliness. This variety produces flowers of distinction in daintiness and beauty, as the name implies. Color—a clear, cream-tinted sulfrano pink—very soft and delicate. The flowers are large and well placed on the spike, nearly all being open at one time. $2 per dozen; $15 per hundred.

Madam Butterfly. A beautiful yellow, flecked with rose, and having black markings. Grows to immense height. **$1 each;** $10 per dozen.

Madam Leominier. Early flowering. Cream, tinted lemon; medium-sized flower borne on a slender stalk. The tendency of this variety to curved stems makes it a favorite, for it lends itself nicely to vase arrangement. 60 cents per dozen; $4 per hundred.

Madonna (New). The finest white Gladiolus yet introduced. Immense blooms of pearly whiteness, absolutely without markings. $5 **each.**

***Maize.** A valuable addition to the list of light-colored Gladioli. A soft, light corn-color, tinted rose, with slender tongue of fuchsia red on lower petals. Its dainty colorings and especially long, graceful spikes make it most desirable. $3 per dozen; $25 per hundred.

Maize

Mary Fennell. One of the patricians of the garden. Beautiful light lavender flowers on a tall, slender spike, lower petals penciled with primrose yellow. $2 per dozen; $15 per hundred.

***May.** A notable white variety lightly flecked crimson. Fine for forcing. 60 cents per dozen. $4 per hundred.

Mrs. A. C. Beal. Clear buff yellow — with distinct tongue of scarlet on lower petals. Very long, graceful spike, with many blooms open at one time. $3 per dozen; $25 per hundred.

Mrs. Beecher. Deep rosy crimson, with white throat. Large flowers. 75 cents per dozen; $6 per hundred.

Mrs. Dr. Norton. A pure, soft white, with tips of petals suffused La France pink. Quite the most beautiful variety of this type on the market. Highest awards in its class wherever shown. $10 per dozen.

Mrs. Francis King (The original). A most beautiful "Besnard shade" flame-pink. Immense flowers on a spike growing four feet high, with from eighteen to twenty flowers, six to eight open at one time. A magnificent variety. 60 cents per dozen; $4 per hundred.

Mrs. Frank Pendleton. A spectacular variety, producing large, well-expanded flowers, light pink, heavily blotched with blood red in throat. $1 per dozen; $7.50 per hundred.

*__Mrs. James H. Lancashire.__ The coloring in this popular Gladiolus, a deep cream fading to a rose-tinted flesh color, with contrasting stripe of carmine on lower petals. Invaluable for florists' use or for home decoration. Many flowers open at one time; excellent keeping qualities. $3 per dozen; $25 per hundred.

*__Mrs. Watt.__ Glowing American Beauty shade —self-color—well-opened flower. Nearly all flowers open at one time—spike very erect and not too stiff. Very distinct variety. $1.25 per dozen; $8 per hundred.

*__Myrtle.__ Clear, delicate rose pink with throat tinted primrose and white—giving a peculiar cool color effect. Extremely lovely. Good form, well placed on spike. $2.00 per dozen; $15 per hundred.

Mystery. A superb dark reddish purple, very graceful spike, and a great favorite. Wonderfully effective in large vases. $5 per dozen; $40 per hundred.

*__Niagara.__ A light crocus yellow, throat shaded deeper. Large open flowers on a strong spike. For color, texture and keeping qualities this Gladiolus is one of the very best. $1 per dozen; $7.50 per hundred.

Ophir. Primrose yellow, with dark red blotch on lower petals—tall spike and an exceedingly fine variety. $2 per dozen; $15 per hundred.

Oriole. A bright golden yellow with beautiful crimson throat markings, well-opened flowers on a very strong spike. A valuable addition to the early yellow varieties. $2 per dozen; $15 per hundred.

***Panama.** The companion to America, which has become very popular. A perfect hermosa pink in color with large wide-open, wax-like flowers. $1 per dozen; $7.50 per hundred.

***Peace.** A grand white flower, very large, with pale violet feathering on inferior petals; flowers correctly placed on a tall, graceful spike. Plant early as it blooms late. 75 cents per dozen; $5 per hundred.

***Pink Beauty.** Pink with small dark blotch. Earliest of all. Valuable only for greenhouse culture. 75 cents per dozen; $6 per hundred.

***Pink Perfection.** In color a true La France pink. Its soft coloring and magnificent bloom make it one of the choicest of the newer varieties. Large, open flowers on a strong spike. $2 per dozen; $15 per hundred.

Pink Perfection

Pride of Goshen. A very large bloom of flesh pink with waved petals. A strong grower and strikingly beautiful. $2 per dozen; $15 per hundred.

Prince of India. A dull old rose, suffused and streaked with purple, with wide open flowers, many open at one time. A unique and attractive variety, well worth trying. 50 cents **each;** $5 per dozen.

Prince of Wales. A clear grenadine pink or deep buff, with throat markings of a deeper tone. The tips of petals shaded darker or apricot buff. A novelty of great value, eight or ten blooms open at one time on a long, graceful spike. $2 per dozen; $15 per hundred.

Princeps (Known as the thousand-dollar Gladiolus). Amaryllis-like flowers of a rich dark scarlet, marked with white on the lower petals. Foliage of a beautiful dark green and very attractive. $1 per dozen; $7.50 per hundred.

Princess Sandersoni. A fine white variety, slightly penciled crimson. A beautiful variety for the home garden and for commercial use. Flowers very graceful and wide open. $2 per dozen; $15 per hundred.

Purple Glory. Dark velvety maroon, with touches of black on edges of petals. Very unusual. **$2 each;** $20 per dozen.

Red Emperor. Regal is the only word which adequately describes this Gladiolus. A pure, deep scarlet, immense flowers of great substance, well-placed on a tall spike. A magnificent flower. $5 per dozen; $40 per hundred.

Rosella. Large, well-opened flowers, delicate rose mauve, stained purple and white. $2 per dozen; $15 per hundred.

Rouge Torch. Large creamy-white flower, with a rouge torch-like tongue on inferior petals, making a very striking contrast. $2 per dozen; $15 per hundred.

Scarsdale. Long, graceful spike of wide-open flowers. A deep jacinthe, shading to lavender iris with rose tintings. $1 per dozen; $7.50 per hundred.

Schwaben. This is the largest and strongest flowered yellow Gladiolus. A clear citron yellow with aster purple tongue on lower petals. Buds sulphur yellow. $1.25 per dozen; $10 per hundred.

Spring Song. Pale naples yellow, throat tinted pink, lower petals penciled pink. A very dainty, delicate variety of graceful form. Excellent for garden effect and for cutting. $1 per dozen; $7.50 per hundred.

Sulphur King. A long spike of clear sulphur-yellow flowers. $2.50 per dozen; $20 per hundred.

Sunrise. This exquisite canary yellow Gladiolus is invaluable as a cut flower and for bedding. Long spikes of dainty flowers, clear color with no marking. As a cut flower, in combination with America and Baron Hulot, it is especially fine. $2 per dozen; $15 per hundred.

Sunset. A rich cream color, suffused with rose. Dark carmine, almost brown throat. Very unusual and strikingly beautiful. $5 per dozen; $40 per hundred.

Victory. Color delicate sulphur yellow, lower petals shaded a deeper yellow. 75 cents per dozen; $5 per hundred.

Violet Perfection. A deep, rich dahlia purple. A self-color, very large, open flowers with no markings. A magnificent novelty and the gem of its color section. **$1 each;** $10 per dozen.

Panama

Wamba. Light strawberry pink with rose throat-markings. A most unusual Gladiolus, because of the immense blooms with petals of an orchid, and with lily-like buds. $5 per dozen; $40 per hundred.

War. Deep blood red, shaded crimson-black, wide-open flowers. $2 per dozen; $15 per hundred.

White Glory. A very striking variety, tall and showy. Color a clear, solid white, with dark iris blue tongue on lower petals. In appearance it is very much like an iris. $3.50 per dozen; $30 per hundred.

White King. A ruffled variety, flowers of sulphur white, with slight markings of purplish rose in center; the robust spikes are very tall. $1 per dozen; $7.50 per hundred.

***Wilbrink** (New). This variety has everything to recommend it. Immense blooms of a delightful flesh pink, on a graceful spike. An early and profuse bloomer. A few spikes make a splendid decoration. $2 per dozen; $15 per hundred.

***Willy Wigman.** Large, wide-open flower. Bloom of a beautiful blush tint, with long, bright tulip blotch on lower petals. One of the most attractive Gladiolus on the market. Spike of very graceful habit, and the effect of the crimson on the cream petals is most pleasing. 75 cents per dozen; $5 per hundred.

Wistaria. Pale lavender, suffused violet, with darker throat. One of the few good bluish lavender varieties. $5 per dozen; $40 per hundred.

Yellow Prince. A very choice addition to the yellow Gladioli. A clear pinard yellow with flowers well placed on a willowy stalk. Fine in combination with all lavenders. $2 per dozen; $15 per hundred.

One of any of the named varieties at the dozen rate, divided by ten, postpaid. The dozen rate includes postage prepaid. If bulbs are sent by express, collect, 25 may be had at the 100 rate.

All previous quotations and offers cancelled.

Primulinus Hybrids

The New Orchid Gladioli

Primulinus. A rare species from Victoria Falls, South Africa. Small flowers of a primrose yellow. Also fine in the border with perennials. $1.50 per dozen; $10 per hundred.

***Primulinus Hybrids.** Obtained by crossing the species Primulinus with the larger varieties. They have retained all the daintiness and graceful form of their Primulinus parent, even to the "hood" formed by the drooping of the upper petal, and have an added beauty of exquisite coloring, from the softest primrose to a beautiful rose. 75 cents per dozen; $5 per hundred.

***Primulinus Hybrids, Selected.** Comprising all of the choicest colorings, for the discriminating. $1.50 per dozen; $10 per hundred.

French Primulinus Hybrids. The French primulinus are larger, of very fine texture and the most exquisite tints. Stock limited. $2 per dozen; $15 per hundred.

Primulinus Hybrids Seedlings. Seedlings are bulbs produced from seed, just as they are grown in the fields. All are of blooming age, and among them are some of the very choicest colors, as no selections have been made from this stock. 50 cents per dozen; $3 per hundred.

Color Sections. We are offering the Primulinus Hybrids in color sections, instead of naming the innumerable varieties. All shades of the wonderful colors and, in fact, all colors harmonize so well that a much finer collection may be had at a greatly lessened expense.

Primulinus Hybrids.

Yellow and orange shades.
Rose and apricot shades.
Bronze shades.

$1 per dozen; $7.50 per hundred.

Gift Box

The Gift Box contains a selection of choice large-flowered varieties for the purpose of creating an increasing admiration and appreciation of the most beautiful garden flower—the Gladiolus. The selection gives a pleasing assortment of colors especially adapted to the amateur's garden and makes a most attractive gift for your suburban friends—a lasting remembrance, as it gives pleasure all through the blooming season. With each box are sent full cultural directions and your card if so desired.

12 bulbs, 50 cents; 25 bulbs, $1.00.

Express Prepaid.

Box Primilus Hybrids

25 bulbs, $1.25 Express Prepaid.

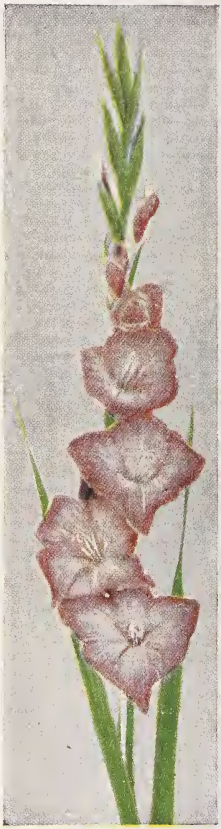
Magnificent Dollar Collection

Mrs. Frank Pendleton, Jr. Light Pink
Panama Deep Pink
Lily Lehman White, Tinted Pink
Mrs. Francis King Flame Pink
Baron J. Hulot Violet
Halley Salmon Pink
Niagara Buff
Glory of Holland White
Empress of India Deep Red
Willy Wigman Cream
Princeps Scarlet
Golden King Yellow

For descriptions, see under "Named Gladioli."

One each of the twelve varieties for $1.00.

Mrs. Dr. Norton



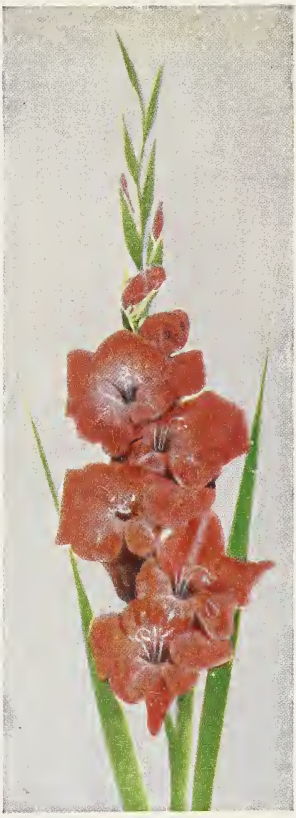
Amethyst

Blue Seed Suggestions for planting among Gladioli

Blue Petunia	$0.50 Packet
Blue and Gold Salpiglossis	.50 Packet
Blue Salvia	.50 Packet
Blue Verbenas	.35 Packet
Blue Phlox Drummondi	.35 Packet

One Packet each for $2.00

Baron Hulot



Crimson Glow

Medal Collection

Amethyst — Persian.
Crimson Glow — Crimson.
Daybreak — Salmon Pink.
Mrs. Dr. Norton — La France Pink.
Mrs. James H. Lancashire — Buff.
Mrs. A. C. Beal — Cream, Red Stripe.

One each for $2.50

Special Offer

Daybreak
Salmon Pink

Delice
Pink

Golden West
Orange

Harvard
Crimson

L'Immaculee
White

Loveliness
Buff

Mrs. Watt
Dark Red

Oriole
Yellow

Pink Perfection
Pink

Prince of India
Persian

Rouge Torch
Cream

Wamba
Pink

For description, see under "Named Gladioli."

One each of the twelve named varieties for $2.00; two each for $3.50; six each for $10.00, prepaid.

Wamba

Niagara

Collection No. 1

America—Light Pink	25 bulbs
Halley—Salmon Pink	25 bulbs
Golden King—Golden Yellow	25 bulbs
Mrs. Beecher—Rose Crimson	25 bulbs
	100

For $5.00, Express Prepaid

Mixtures in Color Sections

These contain selections assorted to color, great care being taken that the shades should harmonize in the respective classes, making it possible to use all the flowers together in a decorative effect.

Section 1.—Reds, Scarlets and Crimsons.

25 bulbs, postpaid	$1.00
50 bulbs, postpaid	1.75
100 bulbs, express collect . .	3.00

Section II.—Selected Whites, Lights and Yellows, Unequaled strain.

25 bulbs, postpaid	$1.25
50 bulbs, postpaid	2.25
100 bulbs, express collect . .	4.00

Section III.—Pansy Flowered and New Blue Hybrids.

25 bulbs, postpaid	$1.75
50 bulbs, postpaid	3.00
100 bulbs, express collect . .	5.00

Section IV.—Pink and Rose.

25 bulbs, postpaid	$1.75
50 bulbs, postpaid	3.00
100 bulbs, express collect . .	5.00

No orders accepted for the above collections for less than 25 bulbs. If by express, 25 bulbs at the hundred rate.

Gold Medal awarded at Varese, Italy

Mixtures

We do not change the names of our mixtures from year to year, but the varieties do change, as each year new ones are added, making them the best that can be offered.

Amateur Mixture includes all the best varieties selected from the collections of the best hybridizers and growers of both American and European countries. All varieties have been selected with a view of eliminating all colors which do not harmonize either in cut flowers or garden planting, giving a most interesting and satisfactory mixture to grow. $5 per hundred; $40 per thousand.

Cedar Acres Mixture contains an endless variety of color, striped, variegated, mottled, as well as a fine selection of clear colors, with beautiful throat markings. In fact, the variety is unlimited and is sold at the low price of $3 per hundred; $25 per thousand.

Cedar Acres Seedlings. These introductions have been awarded numerous gold and silver medals and Certificates of Merit, and to induce large plantings of these seedlings, we are offering blooming size bulbs at the extremely low price of $2 per hundred; $18 per thousand.

Florists' Prize Mixture is the product of seedlings and selection, made up entirely of light colors, whites, creams, light rose and delicate pinks, and a great many with beautifully marked or penciled throats. These are most desirable, as the colors harmonize so well for house or garden use. A mixture of exclusive quality, $3 per hundred; $25 per thousand.

No orders for these mixtures taken for less than twenty-five bulbs. Twenty-five at the hundred rate; 250 at the thousand rate.

Classified as to Color

Pure Pink

Mrs. Dr. Norton, Pink Perfection, America, Delice, Myrtle, Wilbrink.

Salmon Pink

Dawn, Daybreak, Halley, Prince of Wales, Evelyn Kirtland.

Rose Pink

Apollo, Arizona Rose, Independence, Clarice, Panama, Gretchen Zang.

Flame Pink

Mrs. Francis King, Gil Blas.

Red

Crimson Glow, Mrs. Beecher, Princeps, Liebesfeuer, War, A. W. Clifford.

Dark Red

Harvard, Empress of India, Mrs. Watt.

Buff

Niagara, Loveliness, Glory of Noordwijk Bertrex.

Yellow

Sunrise, Schwaben, Golden King, Golden Measure, Yellow Prince, Klondike, Isaac Buchanan, Primulinus, Madam Butterfly, Oriole.

Orange and Bronze

Golden West, Alice Tiplady.

Lavender

Wistaria, Iris Spray, Jacinthe, Scarsdale, Hortense, Herada, Bluejay, Mary Fennell, Conspicuous.

Purple

Baron Hulot, Mystery, Violet Perfection.

Whites

Europa, Lily Lehman, Augusta, Glory of Holland, Peace, L'Immaculee.

Blotched and Throated

Jean Dieulafoy, Mrs. Frank Pendleton, Rouge Torch, Sunset, Willy Wigman.

Persian Colors

Amethyst, Prince of India.

Cultural Directions

The Gladiolus is a flower of easy culture and does well in any soil, but should be planted in full exposure to the sun. They will do well planted in the hardy borders or in front of shrubbery. Many of the best varieties produce small bulbs, and in buying a mixture you will find it much better when the size of the bulbs varies to a considerable degree. In buying bulbs, do not always select the largest bulbs. You lose the cream of the stock offered. Many of the choicest varieties do not produce large bulbs; the large bulbs may prove to be "blind," past blooming age. Size is not virtue, but it is essential that the bulbs should be of blooming age, fully developed and healthy, rather than large and overgrown, punky and soft.

It must also be remembered that one who makes a specialty of producing can naturally give greater satisfaction to customers.

Soil should be well prepared in the early spring, with a good coating of agricultural lime and bone meal thoroughly worked into the soil, but fresh stable manure should be used only where the ground may be manured the previous fall and well worked over in the spring before planting.

The various ways in which the Gladiolus can be planted make it one of the most showy and attractive garden flowers. Planted in round, oblong, or square beds, planting bulbs from four to six inches apart, so that they may be weeded and hand-hoed, they will give a wealth of color not equaled by any other flower.

Plantings for cut flowers should be made in rows eighteen inches apart, with bulbs three inches apart in the row, covering from four to six inches, according to the size of the bulbs; press the earth firmly around each bulb. Care should be taken to plant the bulbs right side up, and deep enough so that the new bulb, which forms on top, will not be pushed too near the surface. For succession of bloom, plant from the time the ground can be worked until July 1.

After the spike begins to show, all weeds should be removed, and if the soil is kept thor-

oughly worked, watering will hardly be necessary; they are great drinkers, however, and respond quickly to water. Always water after sundown.

There is no finer garden flower, but the finest specimens are shown if the spike is cut when the first bud opens and allowed to develop in the house; every bud on stalk will open and the richest colorings result; this is also a benefit to the bulb. The flower-loving public must be educated to a willingness to cut the spikes when they have bloomed a little while in the garden, then to finish their development in the house. Nothing is more unsightly than a mass of ragged, betasseled Gladioli, when it is so easy to pick off the withered blooms.

In cutting the flower spikes, it is ruinous to cut the stalk where the flowers end. There must be some foliage to lend grace. Cut the spikes so as to leave two or three leaves on your bulb root, thus giving you a flower spike sometimes nearly four feet long, leaving plenty of strength for the bulb, and beauty for the decoration.

In shipping cut blooms of the Gladiolus, it is absolutely essential that they be shipped dry, after standing for a while in water.

A great many varieties do extremely well under glass, and any one having a greenhouse should by all means force some of those varieties marked with an asterisk, allowing from twelve to thirteen weeks from planting to blooming time, with a temperature of about fifty-five degrees, or in carnation beds.

The illustration shows the bulb as it looks when you dig it. The bulb you planted in the spring dies away and the new one forms on top, so that it is nearer the surface than the original planting.

Bulbs should be dug as soon as the foliage turns brown or is cut down by frosts; cut stalks close to the bulbs. If possible, allow to cure in the sun or in a cool, dry place, then, removing old corm, store in trays or baskets, in a temperature as near forty degrees Fahrenheit as possible.

Gladiolus Seed

Many people are interested in growing new varieties which are produced from seed. We are offering seed saved from the choicest varieties, hand and field fertilized. Cultural directions with each order.

Per packet, 25 cents; trade packet, 50 cents.

Specimen Blooms

To enable customers to make intelligent selection of named varieties, I will ship on application, through the blooming season, cut-flowers of the different varieties, properly labeled. Each request must be accompanied by a remittance of one dollar and twenty-five cents, to cover cost of box and labor of packing.

Cut-flowers in large or small quantities during the blooming season—July until frost—for decoration or commercial use.

Prices on application.

Visitors

are always welcome at Cedar Acres, and during the blooming season the fields present a sight that is well worth going miles to see.

Motor roads are laid out through the fields, giving opportunity to see the Gladioli in the different plantings. Visitors are very cordially invited to come to the showroom, where the blooms are shown in their proper arrangements and settings. Inspection of the storage building and shipping departments is of interest to visitors, and any information concerning the Gladiolus and its culture will be gladly given.

The Modern Dahlia

at

Cedar Acres

Maude Adams

The success of our first Dahlia booklet influenced us to incorporate our Dahlia List in the Gladiolus booklet and the same individual service will be given lovers of the Dahlia.

Kathryn Beach Tracy

Dahlias

The tendency in recent years has been to produce and create a demand for very large Dahlias. These have a place in the floral market, and a great beauty, but not for all purposes. Some of the older sorts, smaller in size, but possessing a daintier loveliness, have by some growers been "buried for years." We have listed some of these because of their exquisite beauty and usefulness.

The immense flowered sorts, exhibition varieties, do not find a place in all homes, and to grow them as seen on the exhibition table, requires expert culture. Very thoughtful attention has been given to this selection, in order to give to our customers the best colors, and the best for cutting purposes.

There are many, many others of equal value, but there must be some limit, and we have limited our selection upon the basis of popular demand. We have choice stocks of other kinds, which we will quote on application.

George Walters

Cactus Dahlias

Charming flowers, with twisted, curled or narrow and straight petals.

	Each
Amos Perry. Fine light red cactus; profuse bloomer	$0.35
Attraction. One of the most beautiful lavender Dahlias. Fine stem, hybrid type	1.00
Blanche Keith. Long, loose petals, soft yellow	.35
Borneman's Leibling. Charming, soft silvery pink	.50
Brunhilda. Rich, deep plum color; good stems	.35
Capston. Very pleasing red, tinted apricot. Fine cut flower	.35
Countess of Lounsdale. One of the best for cutting. Rose amber flowers of beautiful form, and stem	.35
Dainty. Lemon yellow, tips of petals golden; base rose. Should be in every collection	.50
Earl of Pembroke. One of the very best deep purples	.35
Else. Deep buttercup yellow, shaded amber and rose	.50
Emperor. Clear yellow, of fine form and stem	.35
F. H. Chapman. An old variety of worth. Yellow, overlaid orange	.25
Fusileer. Deep salmon. Very good	.50
George Walters. Hybrid. Immense blooms, old rose and amber	1.00
Harbor Light. Vivid orange, overlaid flame	.50
Kalif. The largest red cactus	.75
Kremhilda. An old variety of great charm for decoration. Dainty pink blooms, white center	.35
Lady Thornhill. Rose pink	.35
Libelle. Deep glowing plum, with good stems	.35
Marjorie Castleton. Beautiful clear, shell pink of exquisite shade	.50

	Each
Mrs. Chas. Turner. Very fine, loose-petaled yellow	.35
Mrs. Jowett. Deep orange salmon	.35
Mrs. Luscomb. Rose mauve, light center	.50
Mrs. Mace. Blush pink	.35
Night. Very dark maroon. Good stems,	.35
P. W. Jameson. Violet, heavily overlaid amber, with rose tintings. A magnificent variety	.75
Prince of Yellow. Exceptionally fine yellow	.35
Sunset. Pale rose and terra cotta. Fine sort	.75
T. A. Havemeyer. Amber yellow, shaded bronze. Long, pointed petals,	.50
Tom Lundy. Glowing red, of magnificent form	.75
Wodan. Mauve rose, suffused gold	.50

Peony Flowered Dahlias

Large, broad petaled, open center.

Bertha Paulding. Deep rose pink, fine stem.	$3.00
John Green. Scarlet, tipped yellow	1.00
King of Autumn. A grand shade of autumn tints on long stems; flowers bloom freely. One of the best	1.50
Lady of Seville. Deep reddish rose, overlaid gold	2.00
La Riante. Lavender pink flowers, open center	.75
Latona. Magnificent blooms of soft Primrose with Lavender tints, erect and free blooming	1.50
Madam Bystein. Lilac blue	1.00
Mrs. Bowen Tufts. Rose purple blooms of great size	1.00
Mrs. M. W. Crowell. Orange yellow,	.75
Queen Wilhelmina. White, open center blooms	.35
Rajah. Rose red, striped gold	1.00
Rose Gem. Holland variety. Salmon pink, suffused silver	1.50

One each of the above named Dahlias, $12.00

(See peony flowered seedling offer, page 37.)

Decorative Dahlias

Large flowers, full centers, with broad, loose petals.

	Each
Beauty of Brentwood. Plum, striped maroon	$0.25
Black Prince. Velvety maroon, fine stems	.35
Bronze Beauty. Bronze, white tip	.35
Catherine Deur. Beautiful crimson red	.25
Clarabel. Glowing purple, red tints	.25
Clifford Bruton. Large, brilliant yellow	.25
D. W. Moore. Very deep red, fine stem,	.35
Countess of Pembroke. Light lavender	.25
Flamingo. Charming rose red, tipped cream	.75
Jack Rose. Fine American Beauty red,	.25
Jeane Charmet. Dainty flowers of lilac pink, shaded white	.35
J. M. Goodrich. Beautiful salmon pink, tipped primrose yellow	.50
Mrs. Cassett. Rose pink	.25
Mrs. Hartong. Deep orange, tinted pink	.25
Maud Adams. White, tinted lavender. One of best	.75
Mrs. Winters. Large flowered, long stem, white	.25
Mrs. Slack. Lavender rose, fine for cutting	.35
Mme. van den Deal. Clear white, heavily tinted and edged pink	.35
Morning Ray. Charming combination of amber and rose. Fine for cutting	.50
Minos. Velvety black maroon	.25
Oban. Mauve suffused amber	.35
Patrick O'Mara. Plants only. A sensational decorative dahlia. Deep orange buff, tinted rose. Immense blooms	10.00
Progress. Large, upright flowers of soft lavender	.25
Purple Manitou. Very large blooms, deep royal purple	.35
Sylvia or Dolly. Pink and white variety. None better for cutting	.25
One each of the above named Dahlias for	$9.50

Large Single Dahlias

Flowers showing one row of petals, with anemone centres, and of great value as cut flowers.

	Each
Beauty's Mask. Lilac purple	$0.75
Blanche. Soft yellow, pink suffusion	.75
Edith. Fine yellow	.75
Glowing Gem. Fine red	.50
Joe Chamberlain. Semi single. Salmon rose, fine stem	1.25
Newport Charmer. Wonderful velvety poinsetta red, suffused purple, dazzling in sunlight	2.00
Opalesence. Clear tango yellow, shaded silver rose	.75
Rose Pink Century. Rose mauve	.35
St. George. Yellow	.75
White Century.	.50

One each of the above named Dahlias for $5.00

Show Dahlias

Old-fashioned, full head blooms. Useful for hedges or borders, and for cutting.

All Show Dahlias, 25 cents each.

Alice Emily. Buff yellow, large flower.
Arabella. Sulphur, tipped pink.
Dawn of Day. Fawn, tinted pink.
Dr. Kirkland. Crimson.
Elegans. Rose purple, tipped white.
Fascination. Rose.
Frederick Smith. Lilac, striped purple.
Goldsmith. Gold and red.
Golden Age. Yellow.
James Vick. Purple.
Lucy Faucett. Pale yellow, tipped lavender.
Maid of Athens. Deep rose.
Mariner. Yellow, crimson edge.
Meteor. Red.
Purple Gem. Purple.
Quaker Lady. Brown, tipped white.
Queen Victoria. Best yellow.
Stradella. Purple crimson.
Storm King. Best white.
Wm. Neats. Fawn.

One each of the above named Dahlias for $4.00

Pom Pon Dahlias

	Each
Bobby. Plum	$0.25
Belle of Springfield. Red	.25
Catherine. Yellow	.25
Madeline. Yellow, lavender edge	.25
Mars. Scarlet	.25
Purity. White	.25

Collections

Collection No. I.

10 choice Dahlias, no two alike, our selection, mixed varieties, postpaid, for $1.00

Collection No. II.

12 standard varieties, no two alike, our selection, postpaid $2.00

Collection No. III.

6 Cactus
6 Decoratives

No two alike, our selection, postpaid . . $3.00

Collection No. IV.

12 Cactus
6 Decoratives
3 Peony Flowered
3 Single

No two alike, our selection, postpaid . . $6.00

Offers

Offer No. I.

1 each of the following, postpaid, for . . $2.75

Col. Lavoir	George Walters
Lady Seville	Kaliff

Offer No. II.

12 Cactus for $3.50, postpaid

Sunset	Lady Thornhill
Countess of Lounsdale	Mrs. Turner
Libelle	Brunhilde
Bornemans Liebling	T. A. Havemeyer
Prince of Yellows	Capston
Harbor Light	Mrs. Luscomb

Offer No. III.

12 Decoratives for $4.00, postpaid

Beauty of Brentwood	Mme. Perie
Purple Manitou	Morning Ray
Sylvia	Bronze Beauty
Jack Rose	Countess of Pembroke
Mrs. Cassett	Ruth Forbes
Mrs. Winters	Clarabel

Offer No. IV.

Six best new Dahlias, postpaid, $5.00

Offer No. V.

6 Peony flowered seedlings $5.00

These seedlings are as yet unnamed. Were they named, this would be the price of each.

Cultural Directions

Dahlias prefer a light sandy soil, although it may be truthfully said that they do well almost anywhere.

Soil that is too heavy should be treated with coal ashes, wood ashes or lime, to lighten it.

Too much fertilizer produces leaf and stalk, and inferior flowers.

Cultivation and watering are of prime importance, especially cultivation until the plants are well up, then care should be taken not to disturb the small rootlets.

Plant any time from May 1st to late June, according to locality and danger of frosts.

Under ordinary conditions, they will bloom in from 6 to 8 weeks.

Plant the bulb flat, never on end, in trenches or in holes from six to eight inches deep.

Not all varieties make large bulbs and in the majority of cases a small bulb will give as good and sometimes better results than larger bulbs.

To those who have had trouble with stunted plants, caused by the cinch bug, we advise spraying with arsenate of lead, using much the same solution as used for fruit trees. Spray when plants are from one and one-half to two feet high.

Harvest Dahlia bulbs soon after frosts have blackened the foliage. Cut off stalks and allow to dry not longer than two hours, out of doors. Shake off loose soil and store in boxes or barrels, putting stalk end of clump down.

Do not store in sawdust or other substance. Some of the varieties which make very small tubers may be stored in dry sand, and kept in a dry place, to prevent shriveling. Cover boxes with paper to exclude the air as much as possible.

Keep in temperature above freezing.

Hot-Water Treatment for Flowers

It has been well demonstrated that the hot water plunge for Dahlias is very beneficial. Freshly cut blooms and badly wilted ones repond quickly to this treatment.

Plunge the stems into hot water (boiling, if possible) taking care not to cover the foliage. Let stand for a short time and place in cold water.

Residence and Bulb House

Salpiglossis and Gladioli

A Few Hints as to Ordering

To give entire satisfaction, let me suggest early ordering. The stock of choice varieties is often limited, and cheaper varieties are in great demand.

No changes or substitutes are made in any orders.

Bulbs for forcing shipped in late autumn.

Remittances should accompany all orders from new customers.

Sign your name, postoffice, county and state.

Cedar Acres Dahlias

Newport Charmer

B. HAMMOND TRACY

INCORPORATED

Cedar Acres

WENHAM, MASSACHUSETTS

PERRY & ELLIOTT CO. LYNN
PRINTING & ADVERTISING SERVICE